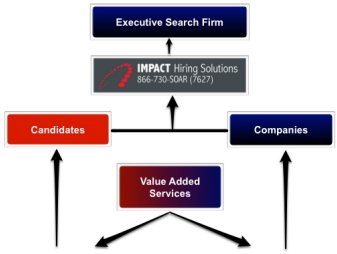
The IMPACT Hiring Solutions Model Links Process-Services-Products To Solutions

IMPACT Hiring Solutions is first and foremost an executive search firm. As a way to differentiate us from our competitors and add more value to our clients and candidates, IMPACT Hiring Solutions provides a wealth of value-added services to both groups. Our goal is to be a hiring solution for our clients and candidates.



Website – www.impacthiringsolutions.com
Listing of active searches
Webinars:
Interviewing
Resumes
Phone interviewing
Managing transition
Networking
Job search related articles
One-on-One coaching for $150K+ executives
Executive career coaching
CDs, templates, podcasts
Downloadable resources
Resume submission
Website www.impacthiringsolutions.com
Success Factor Methodology Complete Hiring System
Our first book: *You're NOT the Person I Hired*
Half and full day in-house learning courses:
Success Factor Methodology
Advanced interviewing
Retention
Webinars
Custom hiring guides
E-sourcing projects
CDs, DVDs, templates
Customized hiring systems

Over the years, IMPACT Hiring Solutions has distinguished itself from other recruiting firms by providing companies with hiring, best-practices-training, workshops and webinars for hiring managers seeking top talent and candidates seeking to dramatically reduce their time in transition. Recruiters are in the unique position of being intimately involved in every aspect of the hiring process, more so than even career coaches and human resources professionals. Granted, both of these professionals deal with the hiring process, however, neither is exclusively nor as deeply engaged in the hiring process as retained executive recruiters. Execut ive recruiters have a behind-the-scenes view from both the candidate's and hiring manager's perspective. To be a successful recruiter, one must be able to manage both the candidate's wants and those of the hiring manager's. After bringing these two individuals together it is only the recruiter who gets a detailed understanding of what it will take to bring this deal together. In the case of IMPACT Hiring Solutions, this scenario has happened thousands of times in the last 25 years.

The partners of IMPACT Hiring Solutions, Barry Deutsch and Brad Remillard, have taken their years of experience and made this insider knowledge available to clients and candidates. Our books, workshops, writings, webinars, CDs, DVDs, and other products are all designed to educate both parties in the hiring process. No other executive search firm has ever revealed as much about the issues companies and candidates face during the hiring process.

Executive Search

IMPACT Hiring Solutions is a nationally recognized executive search firm focused on uncovering the mistakes, problems, and pitfalls related to finding, assessing, hiring, and retaining top talent. The partners have worked together for more than 2 decades on performing over 1,500 search assignments, interviewing more than 50,000 candidates, tracking successful careers throughout a quarter of century, and conducting deep research into the fundamental errors that hiring executives and managers, candidates, and recruiters make in the hiring process. This extensive and deep research can be found in their research project, The Top 10 Hiring Mistakes, and in their book, *You're NOT the Person I Hired*.

Executive Hire Coaching

Executive coaching is a term that can mean just about anything. IMPACT Hiring Solutions has only one focus when it comes to coaching: shortening your search time. This is an arena in which we have been for more than 25 years and written extensively about. No other recruiters share as much about the search process as these two partners. Their coaching clients actually get to go behind the scenes and learn from the pros. Their method is not for the light hearted or for those seeking a feel good approach. The refreshing blunt and open style is designed to let you know why your competition is beating you and what you need to change to beat them. They use their proprietary Career Success Methodology to deliver results for their coaching clients.

Differentiation through Research and a Process

Through the depth of practical hands-on experience and deep research, the partners of IMPACT Hiring Solutions, have gone far beyond the traditional field of executive search and developed best practices for top talent that aligns hiring executives, candidates, and recruiters. They deliver their insights and solutions through a proprietary and trade-marked processes called the Success Factor Methodology and Career Success Methodology. Theseunique methodologies have shaken the traditional roots of hiring and searching for a position to a "tipping point" as thousands of companies on a global level begin to apply the concepts.

Examples of Tools, Products, and Services

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Spotlight on Products for IMPACT Hiring Solutions