EXECUTIVE SEARCH CURRENT OPENINGS



We've listed all our current open Executive Search Assignments below.

If you would like to apply for one of these positions, please click the **SUBMIT YOUR RESUME NOW Button**
below or the link after each position description. We'll immediately review your resume and if there is a strong match with the open position we'll be back in touch quickly.

If there is not a great match initially, we'll keep your resume on file for other great opportunities. Who knows, the next perfect career move may surface in 3 months or 3 years. The best opportunities usually surface when you least expect them.

If none of our existing assignments fit your current needs, feel free to **SUBMIT YOUR RESUME NOW** anyway. Every
week brings a new set of search assignments to IMPACT Hiring Solutions and their affiliates

around the world. Once again, if one of these assignments surfaces, we'll be getting in touch with you very quickly.

The **SUBMIT YOUR RESUME NOW link** will take you to another page requesting a few important contact items. You'll have a chance to submit your resume on that page. Be sure to pick the job that you're interested in from the drop-down menu. If there is no specific job at this time, just select **No Specific Job** as your choice.

SUBMIT YOUR RESUME NOW

SEARCH ASSIGNMENTS

National Accounts Manager
Houston, Tx

We are seeking a person that understands the difference between sales and account management. This person will work with Fortune 500 companies developing long-term deep relationship. This position is not about making a quick sale. Rather this person will build multiple relationships, at the executive level within these existing key accounts. You will manage up to 10 key national accounts.

Working closely with the regional sales reps you will develop the long-term strategy for the account, identify business opportunities, work to expand business in territories and divisions with little or no presence and work closely to align the company's activities with the strategic goals of the customer.

This position will work on large multi-million and multi-year contracts. So knowledge of large sales and contracts is important. Being in Houston many of the your key national accounts will be oil and energy related industries. Other industries include environmental, hazardous waste and filtration.

If you have experience working with large companies, have knowledge of account management, dealing with very senior level executives, **please email your resume to: Brad at bmrhiringsolutions dot com.**

Vice President Sales
Los Angeles, CA

Our client is seeking a person to lead and build a world class sales organization. As the VP you will work closely with the sales team domestically and internationally to ensure they have the resources they need to close sales.

Our client manufacturers highly engineered composite parts for the aerospace industry. Aerospace industry experience is not required as this a leadership role. Your ability to be the face of the company to industry is key.

This person will set strategy for sales growth, integrate acquisitions, work with engineering and marketing on new products, identify new markets and develop the vision to penetrate those markets.

As the VP Sales your role is to ensure the sales team is prepared and ready for the challenge. Your job is not to make sales but to ensure sales are made. You will interface at the most senior levels with customers, you must be able to travel internationally, understand a complex RFP process and think <!-- /* Font Definitions */ @font-face {font-family:"Cambria Math"; panose-1:2 4 5 3 5 4 6 3 2 4; mso-font-charset:1; mso-generic-font-family:roman; mso-font-format:other; mso-font-pitch:variable; mso-font-signature:0 0 0 0 0 0;} @font-face {font-family:Calibri; panose-1:2 15 5 2 2 2 4 3 2 4; mso-font-charset:0; mso-generic-font-family:swiss; mso-font-pitch:variable; mso-font-signature:-1610611985 1073750139 0 0 159 0;} /* Style Definitions */ p.MsoNormal, li.MsoNormal, div.MsoNormal {mso-style-unhide:no; mso-style-qformat:yes; mso-style-parent:""; margin:0in; margin-bottom:.0001pt; mso-pagination:widow-orphan; font-size:11.0pt; font-family:"Calibri","sans-serif"; mso-ascii-font-family:Calibri; mso-ascii-theme-font:minor-latin; mso-fareast-font-family:Calibri;

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The company is a leader in the industry. It is known for its excellent engineering support, quality and on-time deliveries. The company is currently expanding and moving into new facilities.

If you have the experience required to lead a sales force please email your resume to Brad at bmrhiringsolutions dot com.

Senior Project Manager - Construction
Los Angeles, CA

Our client is seeking an extraordinary project manager - an individual tired of the traditional project management approach to interacting with clients. We need a candidate who redefines the phrase "customer service". Our client has a 25-year track record of profit, growth, and repeat business by a "who's who list" of significant corporations. They've attained this success

by "out-servicing" their competition.

If you love the interaction with clients, solving problems collaboratively, outworking your competition, and being goal-oriented, this Senior Project Manager position might be the next ticket for your career journey.The ideal candidate will have a background in successful project management, be within commuting distance of LAX, and be willing to continually go "above and beyond" the call of duty for your clients. Submit Your Resume Now .

Vice President - Operations
San Francisco, CA

Our client is a leading distributor of consumer products. They manufacture all their products overseas. There customers include both OEM and retail customers.The company is growing, developing new products, and expanding their global reach.

As the person in charge of all internal operations, you'll responsible for driving operational excellence in the areas of logistics, manufacturing, supply chain, warehouse, MIS, and customer service.

You'll be a hero for reducing stock-outs, taking costs out of the supply chain, improving on-time deliveries, and raising the productivity/efficiency level of the operational team to above-average industry standards

Our ideal candidate will have a strong background in operational management and have reported directly to a CEO/President in their last role where they held full responsibility for supply chain/distribution/logistics for a company that manufactured products with 3rd party manufacturing overseas. A strong track record of continuous operational improvements and change is required for success in this role. Submit Your Resume Now .

Construction Division President

San Jose, CA

Our client seeks a top-notch construction executive to run their San Jose office. The successful candidate will have had prior experience managing 2-3 project managers, leading a business development/sales effort of $10-$20 million minimum per year, and have a solid track record in year-over-year revenue/profit growth for a specific office/business unit.

Total freedom to build, expand, and lead a business within the construction industry. A great background in either project management or business development is required for this position. In addition to the business executive leadership in a construction/architectural/design-build firm, this person should also have the ability to hire top talent, develop a loyal following of satified clients generating a high volume of repeat business, and drive an above-average level of profitability.

We are only interested in exploring the opportunity with candidates who are seeking an equity stake, and already have a proven track record that generates personal earnings of $500K to $1 million. Submit Your Resume Now .

Vice President of Marketing
San Francisco, CA

Our client is a start-up that has just received an initial investor round of financing. They are currently in public beta with their social media site/service. Our client is seeking a savvy marketing executive that has experience in Web 2.0 technologies, hosted applications, and viral marketing.

You'll establish the marketing department, web strategy, advertising, branding, and service offering. You'll help our client reach into the top 3 companies within their specific sector of social media within just 6 months. In the process of creating and building the entire marketing function, you'll establish yourself as one of the gurus of web/internet marketing, particularly in the social media space.

If you've got the proven track record of successfully launching and growing web 2.0 businesses, and you're tired of working for pennies on a shoe-string marketing budget, perhaps it's time to consider a well-paid opportunity in an organization with the deep pockets to enable success. Submit Your Resume Now .

Senior Project Executive/Manager - Construction
San Francisco, CA

Our client is seeking a strong Senior Project Manager/Executive who can both manage projects and bring business to the table. An extraordinary track record of managing mid-sized projects and identify business opportunities is a prerequisite for this role. Delivering projects on-time, under-budget with extraordinary customer satisfaction is what will lead this person to become a top 10% contributor at our client.

Our client is one of the most well-respected and successful construction firms in Northern California. They only hire top 10% contributors - the type of individuals who are driven, competitive, show tremendous initiative, and are looking for an ownership/equity participation.

If you love bringing business to the table - working those projects - and then continuing to drive repeat business - this role might be your next challenge. Submit Your Resume Now .

VP ContractManufacturing
Los Angeles, CA

ONLY LOCAL CANDIdTES WILL BE CONSIDERED AT THIS TIME.

Our client is seeking a seasoned individual running contract manufacturing (CM) operations with multiple sites. The company is a full service outsourced manufacturing company for low volume products. They have manufacturing sites in three US cities and two overseas locations.

As the VP you will oversee all manufacturing operations worldwide. You will ensure all new clients needs are met, work to ensure the engineering drawings are complete for the product, manage supply chain for in-house and customers, and ensure prototypes meet the client's needs. You will assist with determining the best location or locations to build the product, set the budgets, manage all new and existing production, identify any weaknesses in the operations and assist management with the expansion of the site.

Once in production quality and on-time commitments will ensure the on-going relationship with the client.

Requirements:

Technical degree is a plus along with an MBA.
At least 5 years working in a contract manufacturing company.

Six Sigma Lean
Working with low volume high dollar manufacturing processes.

Submit Your Resume Now .

Director of Human Resources

San Diego, CA

Are you ready to make a substantial impact to the success of a growing medical products company with overseas manufacturing in Asia and world-wide distribution.

Our client is a well-known manufacturing company providing sub-components and finished products to large medical products OEM customers. Over the last 3 years they have experienced a double-digit pace in spite of the global recession.

This position will lead a staff of 3 in the areas of recruitment/staffing, employee benefits, training not just skills and stator training, but also development and leadership, compensation and employee relations and OD. The primary focus of this position will be leadership development, recruitment and developing a culture of high performance. You will play a key role by identifying competencies, defining superior performance and then work to implement an effective performance management system. In addition, as acquisitions are made you will play a key role assimilating their culture and people into our clients.

You'll play a major role in the integration of new businesses and acquisitions. You'll help establish a unique corporate wide culture across the various divisions. You'll develop our client's reputation as a "best place to work" environment" and award winner. Our client wants to be the firm within their industry segment known for hiring and retaining top talent.

We are seeking a person who has experience building a strong HR organization that has impacted the performance of the company. You must be able to demonstrate a track record of implementing programs with measurable results, developing leaders throughout the organization and how you participated in the strategic goals of the company. Submit Your Resume Now .

Director of Marketing
Boston, MA

Our client has just completed their first round of investor financing and is launching a revolutionary service in the social media arena aimed at the on-line community building market with a sophisticated entreprise level offering. They are currently in private beta with their social media site/service. Our client is seeking a savvy marketing executive that has experience in Web 2.0 technologies, hosted applications, and viral marketing.

You'll establish the marketing department, web strategy, advertising, branding, and service offering. You'll help our client reach into the top 3 companies within their specific sector of social

media within just 6 months. In the process of creating and building the entire marketing function, you'll establish yourself as one of the gurus of web/internet marketing, particularly in the social media space, particularly in how Fortune 500 companies build on-line communities around their product loyalty.

If you've got the proven track record of successfully launching and growing web 2.0 businesses, and you're tired of working for pennies on a shoe-string marketing budget, perhaps it's time to consider a well-paid opportunity in an organization with the deep pockets to enable success. Submit Your Resume Now
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Director Engineering

Chicago, IL

Don't just think outside the box come work outside the box. We are seeking an person to set the leading edge of technology. Our clients products are the most advanced medicatl products used today. This person will have the opportunity to drive the engineering department to new standards.

This person will

Manage resources through subordinate supervisory/managerial levels in order to ensure effective pursuit and completion of technical programs within budgetary constraints while upholding high standards of engineering/scientific excellence.

Lead the operation of functional research & development engineering to provide timely technical development, support or service.

Lead and conduct research & development and technical programs which lead to new

technology access, new product introduction, improved product performance, as well as value engineering programs including increased productivity and/or reduced product costs.

Determine and establish goals, scope, approach, schedules and manpower requirements to accomplish overall objectives and/or program results.

Generate, prepare, present and review departmental or program budgets and monitors performance by subordinate units.

Maintain regular overview of individual programs under direction to ensure progress according to schedule and plans with respect to budgetary constraints and work objectives.

Evaluate technical progress of projects to ensure sound application of scientific and engineering principles and adequate exploratory research to support the highest possible performance of the end product.

Provide technical and administrative guidance and direction for the accomplishment of department research & development projects.

Re-direct and/or recommend changes in scope of work or work efforts if problems or obstacles occur. Regularly update superiors and managers in affected organizations of technical project/program status.

Evaluate final results of department projects to ensure accomplishment of technical objectives to original development plans.

Prepare and present reports to superiors and subordinate supervisors and managers outlining the progress Submit Your Resume Now .