

Our Hiring Process - The Success Factor Methodology



We've perfected a hiring process over the past 25 years that yields extraordinary accuracy in hiring top talent.

We conducted deep research into the major mistakes that lead to hiring failure.

We then developed a systematic approach to hiring.

Finally, we field-tested, validated, and developed a systematic process to overcome all of the most common hiring mistakes.

Most hiring training and systems focus on interviewing. Our system is a "*cradle-to-grave*" approach, from fishing for top talent to vetting the truth.

NO OTHER hiring training or system overcomes the most [common hiring mistakes](#) . No

other recruiter has a field-tested and validated system to overcome the most common hiring mistakes.

The 8 Steps of Our Success Factor Methodology

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Spotlight on Products for our 8-Step Success Factor Methodology